



15th INDONESIAN PALM OIL CONFERENCE
AND 2020 PRICE OUTLOOK

Palm Oil Industry: Managing Market, Enhancing Competitiveness

30 OCTOBER - 1 NOVEMBER 2019

Bali International Convention Centre (BICC)
The Westin Resort Nusa Dua Bali - Indonesia



Titanium Sponsor



Lead Partner



www.gapkiconference.org



OPENING CEREMONY & CONFERENCE

31 Oct - 1 Nov 2019

IPOC 2019 will be inaugurated by the Vice President of the Republic of Indonesia.

The conference's topic will be focusing on the latest development of Indonesian palm oil industry in its relation to market behaviours and to competitive enhancement of palm oil in global market, the supply and demand situation, the short and long term price forecasts, as well as the market trends for the following year. Series of prominent speakers with various background including researcher, government officials, and business leaders will address their perspectives on the conference's topics. the latest issues of palm oil industry.



WELCOME COCKTAIL RECEPTION

30 Oct 2019

Welcome cocktail with light entertainment, an ice-breaker to get to know each other before the conference will be held at Temple Garden, the Westin Resort Nusa Dua Bali.



EXHIBITION

31 Oct - 1 Nov 2019

High quality palm oil related products and services will be showcased in an exhibition area. Documentation and photographs of sustainable practices conducted by Indonesian palm oil plantations will be also be displayed in the exhibition area. The exhibition area is a perfect spot for business gathering.



NETWORKING NIGHT

31 Oct 2019

Conference night will be lighted up with cocktail party. All conference participants are invited to the party and will be entertained by series of cultural performances.



IPOC 2019 AGENDA

"Palm Oil Industry: Managing Market, Enhancing Competitiveness"

Bali International Convention Centre (BICC) - Indonesia

PRE-CONFERENCE

WED, 30 OCT 2019

**GAPKI GOLF
TOURNAMENT**
NEW KUTA GOLF CLUB
JIMBARAN



**CONFERENCE
REGISTRATION**
BICC



**WELCOME COCKTAIL
RECEPTION**
TEMPLE GARDEN

CONFERENCE

DAY I : THU, 31 OCT 2019

OPENING CEREMONY

Report from Organizing Committee

Mona Surya, Chairperson of IPOC

Welcome Remarks

Joko Supriyono, Chairman of GAPKI

KEYNOTE SPEECH

*Vice President of the Republic of Indonesia**

INAUGURAL CEREMONY

*Vice President of the Republic of Indonesia**

SPECIAL ADDRESS

Government Policies on Palm Oil in the Era of Volatility, Uncertainty, Complexity and Ambiguity (VUCA) Business Environments

*Coordinating Minister for Economic Affairs of the Republic of Indonesia**

SESSION 1 : Changes in Global Business Environments and Future of Palm Oil Industry

Moderated by **M. Fadhil Hasan**, GAPKI

Panelist:

1. **Mahendra Siregar**, Ambassador of the Republic Indonesia to the United States of America
2. **Jean-Marc Roda**, CIRAD
3. **Nagaraj Meda**, Transgraph
4. **Thomson Reuters***

SESSION 2 : Enhancing Competitiveness of Palm Oil

Moderated by **Edi Suhardi**, GAPKI

- **Strengthening Competitiveness of the Indonesian Palm Oil Sector by Strengthening Transnational Sustainability Governance**
Prof. Otto Hospes, Wageningen University
- **Cost of Leaving Palm Oil : Companies Leaving Pushed by NGOs Ideology, Anti-Scientific Approach**
Prof. Pietro Paganini, John Cabot University of Rome
- **Developing Competitiveness of Palm Oil Downstream Industry**
Prof. Erliza Hambali, Bogor Agricultural University
- **Accelerated Oil Palm Replanting Programme**
*Directorate General of Plantations, Ministry of Agriculture of the Republic of Indonesia**

NETWORKING NIGHT

DAY II : FRI, 1 NOV 2019

SESSION 3 : The Future of Indonesian Bioenergy : Feedstock, Supply and Demand

Moderated by **Lolita Bangun**, GAPKI

- **Implementation of 30% Biodiesel Mandatory: Regulation and the Impact to the Domestic Demand**
Paulus Tjakrawan, Indonesian Biofuel Producers Association*
- **Research Development on Next Generation Bioenergy**
Dr. I.G.B. Ngurah Makertiharta, Bandung Institute of Technology
- **Roadmap and the Regulation of Indonesia Bioenergy Program**
Dr. Djoko Siswanto, National Energy Council*
- **Global Market Trend of Bioenergy**
Henri J. Bardon, Alvari Group
- **Expanding Domestic Bioenergy Demand**
Dono Boestami, Oil Palm Plantation Fund Management Agency/BPDPKS*

SESSION 4 : 2019 Palm and Lauric Oil Price Outlook

Moderated by **Togar Sitanggang**, GAPKI

- **Global Vegetable Oil Supply, Demand and Price Outlook**
Thomas Mielke, ISTA Mielke GmbH (Oil World)
- **Indonesian Palm Oil Supply & Demand 2020**
Arif P. Rachmat, PT Triputra Agro Persada
- **Impact of EU RED II on Palm Oil Price**
James Fry, LMC International Ltd
- **Emerging Trend in The Edible Oil Sector - A View from Pakistan**
Rasheed Janmohammad, Pakistan Edible Oil Refiners Association (PEORA)
- **Palm and Lauric Oil Price Outlook in 2020: Impact of India Import Tariff Policy**
Dorab Mistry, Godrej International Ltd

CLOSING REMARKS

More update agenda & speakers :

www.gapkiconference.org

*) to be confirmed, as of 9 August 2019

GAPKI GOLF TOURNAMENT

Day/date : Wed, 30 Oct 2019
 Tee off : 07.00 am
 Course : New Kuta Golf Club
 Jalan Raya Uluwatu,
 Indah Resort Pecatu,
 Jimbaran
 Rate : Domestic :
 IDR 2.500.000
 Overseas :
 USD 250

* The rates all inclusive of 10% VAT



OFFICIAL HOTELS

- The rates are inclusive of daily breakfast and 21% government tax & service charge
- Cancellation policies for the respective hotels differ.
- Please refer to the booking links/forms for details.
- Complimentary shuttle service is provided by Committee

The Westin Resort Nusa Dua (The Venue Area)

Phone : +62 361 771 906
www.westin nusaduabali.com

FROM IDR 2.200.000 net



The Laguna, a Luxury Collection Resort & Spa, Nusa Dua

Phone : +62 361 771327
www.thelagunabali.com

FROM IDR 2.400.000 net



Sofitel Bali Nusa Dua Beach Resort

Phone : +62 361 8492 888
www.sofitel-bali-nusadua.com

FROM IDR 2.400.000 net



Conrad Bali

Phone : +62 361 778 788
www.conradbali.com

FROM IDR 2.300.000 net



Meliá Bali

Phone : +62 361 771510
www.meliabali.com

FROM IDR 2.250.000 net



Nusa Dua Beach Hotel & Spa

Phone : +62 361 771 210
www.nusaduahotel.com

FROM IDR 2.000.000 net



Courtyard by Marriott

Phone : +62 361 300 3888
www.marriott.com/hotels/travel/dpscy-courtyard-bali-nusa-dua/

FROM IDR 1.650.000 net



Novotel Nusa Dua

Phone : +62 361 8480555
www.novotel nusaduabali.com

FROM IDR 1.400.000 net



Hotel Ayodya Resort Bali

Phone : +62 361 771 102
www.ayodyaresortbali.com

FROM IDR 1.700.000 net



SPONSORSHIP FORM

Kindly note that the Organizing Committee should receive that payment in FULL AMOUNT.
Kindly fax and email the complete form and copy of the bank transfer slip to:

IPOC SECRETARIAT - GAPKI OFFICE

Attention: **Ms. Susi** - Email. susi@gapkiconference.org, mona@gapkiconference.org
Tel. +62-21 5794 3852 Fax. +62-21 5794 3872

We are interested in sponsoring the conference as indicated below :

<input type="checkbox"/>	LEAD PARTNER	IDR 1.000.000.000,-
<input type="checkbox"/>	TITANIUM *	IDR 1.000.000.000,-
<input type="checkbox"/>	DIAMOND	IDR 750.000.000,-
<input type="checkbox"/>	PLATINUM	IDR 300.000.000,-
<input type="checkbox"/>	GOLD	IDR 175.000.000,-
<input type="checkbox"/>	SILVER	IDR 100.000.000,-
<input type="checkbox"/>	GOLF TOURNAMENT **	IDR 150.000.000,-
<input type="checkbox"/>	WELCOME COCKTAIL *	IDR 150.000.000,-
<input type="checkbox"/>	LUNCHEON *	IDR 200.000.000,-

* ONE Sponsor Company ** TWO Sponsor Companies

First Name : _____ Last Name : _____
Company : _____
Position : _____
Business Line : _____
Address : _____
City / Zip Code : _____ Country : _____
Phone : _____ Fax : _____
Mobile : _____ Email : _____
Website : _____

METHOD OF PAYMENT

Telegraphic Transfer:

Beneficiary name: GAPKI

Bank Name: BCA

Kantor Cabang Korporasi (KCK) Menara BCA

A/C (IDR) : 205-0062212

SIGNATURE

Notes:

- Sponsorship availability will be based on first come first serve basis
- All advertisement material and corporate logo hardcopy and softcopy (jpeg, tiff, gif, tga) have to be received by the latest on 12 September 2019. After that date, secretariat will not be responsible on the advertisement material and corporate logo put on the promotional material. Send all the advertisement material and company logo to : susan@gapkiconference.org

(Place)

(Date)

(Year)

(Signature, Name & Company Stamp)

SPONSORSHIP

LEAD PARTNER

IDR 1.000.000.000

Privileges:

- Free admission for 15 (fifteen) persons to attend the conference.
- Free admission for 10 (ten) persons to attend the golf tournament.
- Speaking opportunity at the conference.
- Corporate logo on all official printed material.
- Corporate logo & link at IPOC website.
- Corporate logo on the Indonesian conference advertisement in national newspapers.
- Complimentary full page color advertisement on conference program book.
- Corporate logo at the backdrop of the conference held in the main conference room.
- Stage announcement at the Opening Ceremony by Master of Ceremony.
- Free standard booth 6 x 3 m.
- Corporate logo on pennants placed at the entrance of Bali International Convention Centre.
- Corporate logo on giant banner (indoor).
- Distribution of promotion brochures and gifts from sponsor in Networking Night (material provided by sponsor).
- Distribution of promotion brochures and gifts from sponsor inside conference delegate bags (material provided by sponsor).
- Display company profile video at the designated area.

TITANIUM

IDR 1.000.000.000

Dedicated to One Sponsor Company

Privileges:

- Hosting Networking Night, presenting welcome speech and company's profile at this event.
- Free admission for 15 (fifteen) persons to attend the conference.
- Free admission for 10 (ten) persons to attend the golf tournament.
- Free standard booth 6 x 3 m.
- Corporate logo on all official printed material.
- Corporate logo on the Indonesian conference advertisement in national newspapers.
- Corporate logo & link at IPOC website.
- Complimentary full page color advertisement inside the front cover of conference program book.
- Corporate logo at the backdrop of the conference held in the main conference room.
- Stage announcement at the Opening Ceremony by Master of Ceremony.
- Corporate logo on Networking Night Backdrop.
- Corporate logo on pennants placed at the entrance of Bali International Convention Centre.

- Corporate logo on giant banner (indoor).
- Corporate logo on welcome banner (outdoor) at the venue.
- Distribution of promotion brochures and gifts from sponsor in Networking Night (material provided by sponsor).
- Distribution of promotion brochures and gifts from sponsor inside conference delegate bags (material provided by sponsor).

DIAMOND

IDR 750.000.000

Privileges:

- Free admission for 10 (ten) persons to attend the conference.
- Free admission for 8 (eight) persons to attend the golf tournament.
- Corporate logo on all official printed material.
- Corporate logo & link at IPOC website.
- Corporate logo on the Indonesian conference advertisement in national newspapers.
- Complimentary full page color advertisement inside the front cover of conference program book.
- Corporate logo at the backdrop of the conference held in the main conference room.
- Stage announcement at the Opening Ceremony by Master of Ceremony.
- Corporate logo on pennants placed at the entrance of Bali International Convention Centre.
- Corporate logo on giant banner (indoor and outdoor).
- Corporate logo on welcome banner (outdoor) at the venue.
- Distribution of promotion brochures and gifts from sponsor inside conference delegate bags (material provided by sponsor).

PLATINUM

IDR 300.000.000

Privileges:

- Free admission for 6 (six) persons to attend the conference.
- Free admission for 4 (four) persons to attend the golf tournament.
- Corporate logo on the Indonesian conference advertisement in national newspapers.
- Corporate logo & link at IPOC website.
- Complimentary full page color advertisement inside the conference program book.
- Stage announcement at the Opening Ceremony by Master of Ceremony.
- Corporate logo on pennants placed at the entrance of Bali International Convention Centre.
- Corporate logo on giant banner (outdoor).

SPONSORSHIP

GOLD

IDR 175.000.000

- Distribution of promotion material brochures and gifts from sponsor.

Privileges:

- Free admission for 4 (four) persons to attend the conference.
- Free admission for 1 (one) person to attend golf tournament.
- Company name listed on the conference advertisement in national newspapers.
- Complimentary 1/2 page (landscape, 21 x 14.85 cm, A5) color advertisement inside the conference program book.
- Corporate logo at IPOC website.
- Corporate logo on pennants placed at the entrance of Bali International Convention Centre.
- Corporate logo on giant banner (outdoor).

SILVER

IDR 100.000.000

Privileges:

- Free admission for 1 (one) person to attend the conference.
- Free admission for 1 (one) person to attend golf tournament.
- Complimentary 1/4 page (portrait, 10.5 x 14.85 cm, A6) color advertisement inside the conference manual.
- Corporate logo at IPOC website.
- Corporate logo at the sponsor panel of the conference held in the main conference room.
- Corporate logo on pennants placed at the entrance of Bali International Convention Centre.
- Corporate logo on giant banner (outdoor).

GOLF TOURNAMENT

@IDR 150.000.000

Dedicated to Two Sponsor Companies (30 October 2019)

Privileges:

- Free Admission for 3 (three) persons to attend golf tournament.
- Free Admission for 1 (one) person to attend the conference.
- Complimentary 1/4 page (portrait, 10.5 x 14.85 cm, A6) color advertisement inside the conference manual.
- Corporate logo on 20 pennants placed at the entrance of Golf Course.
- Corporate logo on t-shirt and hat.
- Corporate logo at the luncheon backdrop in club house of Golf Course.
- Hosting Golf Tournament and presenting welcome speech at the venue.
- Opportunity to display company commercial clip during the luncheon (equipment provided by sponsor).

WELCOME COCKTAIL RECEPTION IDR 150.000.000

Dedicated to One Sponsor Company (30 October 2019)

Privileges:

- Hosting Welcome Cocktail Reception, presenting welcome speech and corporate profile at this event.
- Free admission for 3 (three) persons to attend the conference.
- Company name listed on the conference advertisement in national newspapers.
- Complimentary 1/2 page (landscape, 21 x 14.85cm, A5) color advertisement inside the conference manual.
- Corporate logo at IPOC website.
- Corporate logo on the Welcome Cocktail Reception backdrop.
- Opportunity to display company commercial clip during the Welcome Cocktail Reception (equipment provided by sponsor).
- Corporate logo on pennants placed at the entrance of Bali International Convention Centre.
- Distribution of promotion material brochures and gifts from sponsor during Welcome Cocktail Reception.

LUNCHEON

IDR 200.000.000

*Dedicated to One Sponsor Company
(31 October – 1 November 2019)*

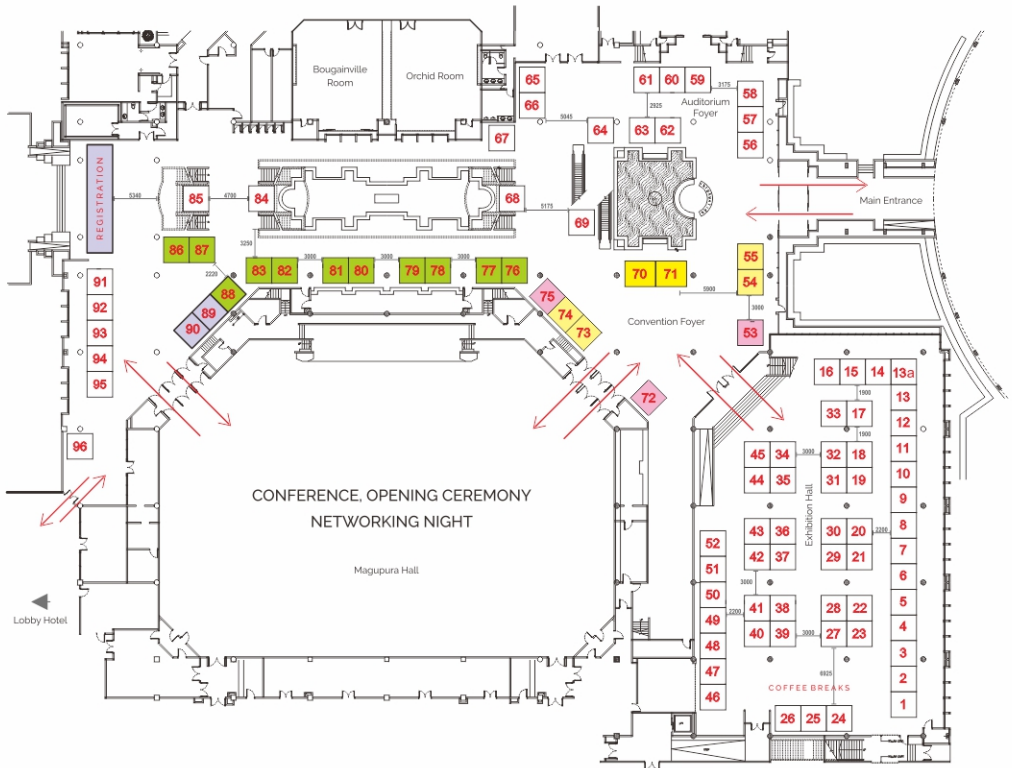
Privileges:

- Hosting Luncheon, presenting welcome speech and corporate profile at this event.
- Free admission for 2 (two) persons to attend the conference.
- Free admission for 2 (two) persons to attend golf tournament.
- Company name listed on the conference advertisement in national newspapers.
- Complimentary 1/2 page (landscape, 21 x 14.85cm, A5) color advertisement inside the conference manual.
- Corporate logo on the luncheon backdrop.
- Corporate logo at IPOC website.
- Stage announcement before the conference break for lunch by Master of Ceremony.
- Corporate logo on pennants placed at the entrance of luncheon room.
- Distribution of promotion material brochures and gifts from sponsor during lunch time.

EXHIBITION

IPOC 2019 is pleased to provide exhibition booths to be utilized by companies and organization to inform the audience upon their superior technologies, products and services that may become a perfect solution to the problem faced by the audience and advance their business.

EXHIBITION FLOOR PLAN BICC



- | | |
|---|---|
| <input type="checkbox"/> Booth 3 x 3 = Rp. 40.000.000,- | <input type="checkbox"/> Booth 3 x 3 = Rp. 45.000.000,- |
| <input type="checkbox"/> Booth 3 x 3 (Sponsor) = Rp. 45.000.000,- | <input type="checkbox"/> Booth 3 x 3 (Titanium Sponsor) |
| <input type="checkbox"/> GAPKI Booth | <input type="checkbox"/> Booked |

The above prices include:

- Shell scheme package.
- Daily lunch and coffee breaks for 2 (two) persons.
- Exhibitor Badges is entitled to participate in Conference, Welcome Cocktail Reception & Networking Night.
- The above price excludes of 10% VAT

Notes:

- Exhibition booth availability will be based on a first come first served basis.
- For further info please contact secretariat at 62 21 57943871 or email at exhibition@gapkiconference.org

REGISTRATION FORM

Please ensure the information you provide in this form is correct. Registration form received without payment will not be processed. Please do not send cash. Kindly fax and email the complete form and copy of the bank transfer slip to:

IPOC SECRETARIAT - GAPKI OFFICE

Attention: **Ms. Salsabila** - Email: info@gapkiconference.org

Tel. +62-21 5794 3852 Fax. +62-21 5794 3872

REGISTRATION

Mr. ☐ Mrs. ☐ Ms. ☐

First Name : _____ Last Name : _____

Company : _____

Position : _____

Address : _____

City / Zip Code : _____ Country : _____

Phone : _____ Fax : _____

Mobile : _____ Email : _____

☐ I need an invitation letter to obtain Indonesia VISA

REGISTRATION FEE

REGISTRATION & PAYMENT		Domestic / Kitas Holder	Overseas
<input type="checkbox"/> EARLY BIRD before / on 13 September 2019	<input type="checkbox"/> GAPKI Member	<input type="checkbox"/> IDR 6.050.000	
	<input type="checkbox"/> Non Member	<input type="checkbox"/> IDR 6.600.000	<input type="checkbox"/> USD 660
<input type="checkbox"/> NORMAL before / on 18 October 2019	<input type="checkbox"/> GAPKI Member	<input type="checkbox"/> IDR 6.600.000	
	<input type="checkbox"/> Non Member	<input type="checkbox"/> IDR 7.700.000	<input type="checkbox"/> USD 770
<input type="checkbox"/> ONSITE (19 October 2019 onwards)		<input type="checkbox"/> IDR 8.800.000	<input type="checkbox"/> USD 880
No. of Person		TOTAL	

* * The rates above all-inclusive of 10% VAT

PARTICIPANT #1 _____

PARTICIPANT #2 _____

PARTICIPANT #3 _____

PARTICIPANT #4 _____

PARTICIPANT #5 _____

MENTHOD OF PAYMENT

Telegraphic Transfer:

Account holder: PT Sarana Komunikasi Sawit Indonesia

Bank name: PT Bank Mandiri (Persero) Tbk, Jakarta Berdharma Branch

Bank address: Jl. Jend. Sudirman Kav. 32-33, Jakarta 10220 - Indonesia

Account number:

1220007655080 (IDR)

1220007655098 (USD)

Swift Code: BMRIIDJA

SIGNATURE

(Place)

(Date)

(Year)

Credit Card:

Visa and MasterCard are accepted at the registration counter on-site.

(Signature, Name & Company Stamp)

Organized by:



Co-Organized by:



IPOC 2019 Secretariat

GAPKI Office

Sudirman Park Rukan Blok B No.18

Jl. K.H. Mas Mansyur Kav.35

Jakarta Pusat 10220

Tel. +6221-57943852

Fax. +6221-57943872

Email. info@gapkiconference.org

www.gapkiconference.org